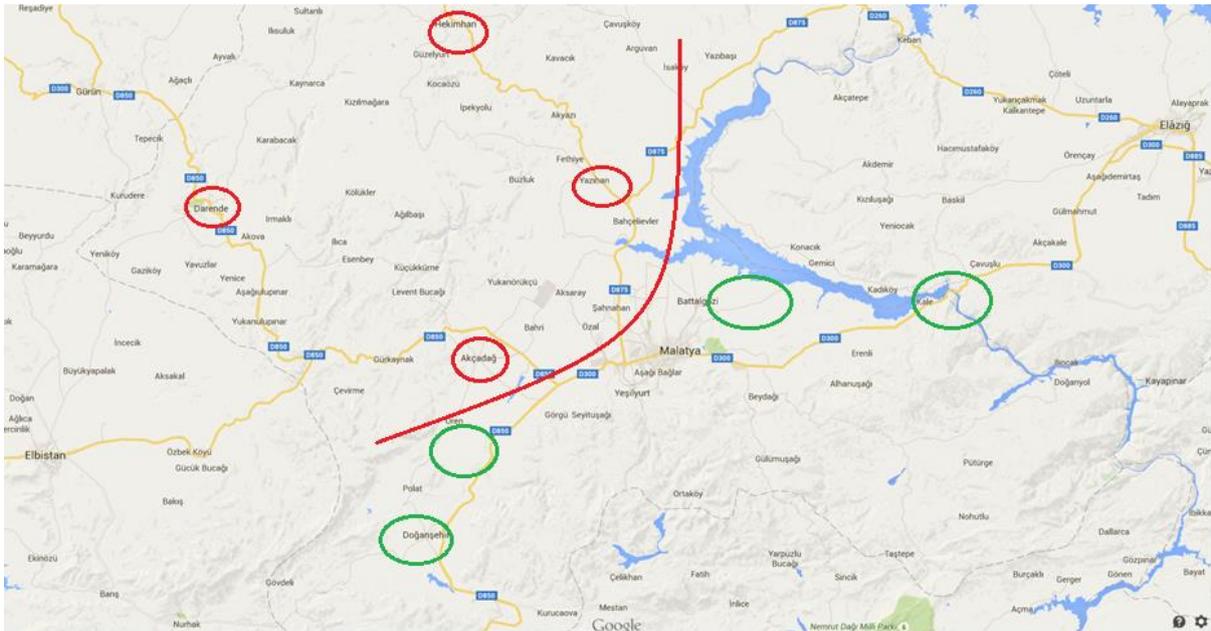


## NEWSLETTER / JULY 2015

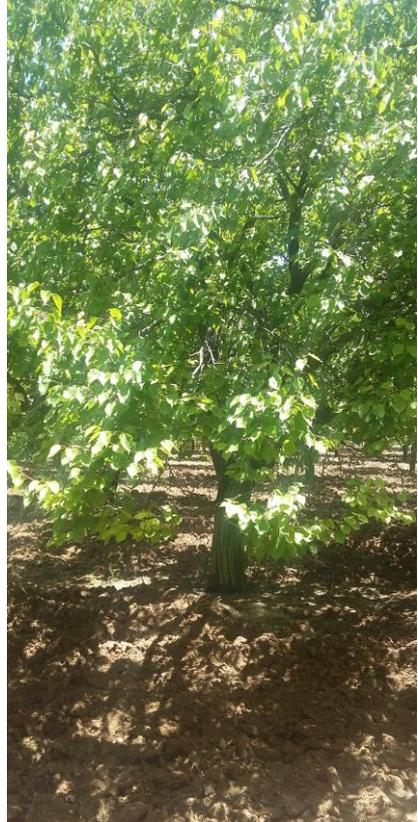
### Turkish Dried Apricots

By the second week of July/15 New crop Turkish Apricots harvest started in a big range of production are in Malatya. As we previously informed, authorities declared 84.500 mtons of Dried Apricots estimated to produce this season 2015. We have individually presented many of the growing areas in past weeks to see the situation of new crop and what growers as well as exporters think about the new crop. This year, winter was averagely cold and snowy in Malatya and there has been some frost occurred in the flower time of the trees in late April that we can see now not too severe to damage the crop in big volumes. However, we can say that some growing areas were affected by the frost on last week of April and first weeks of May/15 resulted there is obviously short yield in some growing areas. Generally if we think of Malatya city as a centre, while North-east side has weaker crop, west and South east did have literally satisfying yield this season. However, when we look at the yearly volumes of each production area, we can see that satisfying yield areas this year are actually smaller areas in supply.

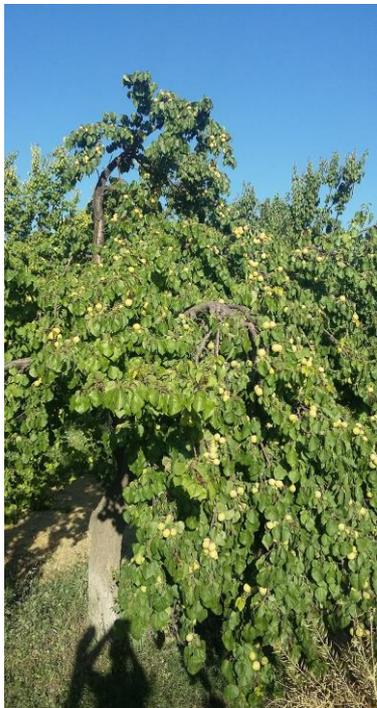


As we all know, there has been very severe damage last year 2014 crop almost whole growing areas that has also more affects to this year in some red spotted areas as a result of Apricot trees were weak when starting to the season.

Example trees from weak crop areas in 2015 crop.



Example trees from rich crop areas in 2015 crop.





Estimated 85-90,000 Tons of Dried apricots is not a huge crop but this will bring us various Apricots berry sizes and better the quality. Trees can hold the fruits and supply enough sugar brix level before the harvest. Tress at higher altitude needs more time up to 3 weeks to harvest and first harvested land areas are already starting to drying season, Naturals will be dried, pitted and stored afterwards while the So<sub>2</sub> apricots will be on Sulphur rooms. Exporters will start collecting first deliveries from the growers soon, depends on their early shipment requirements. Matter on this point, is historically So<sub>2</sub> apricots dried and sulphur processed in the grooving areas means to Apricot berries contain around 4000ppm. So<sub>2</sub> When the apricot waits in the warehouses it naturally loses sulphur with air, So<sub>2</sub> level goes down. EU and certain countries allow So<sub>2</sub> limit at max 2000ppm. Thus, EU early enquiries may face of lack of low So<sub>2</sub> apricots at the beginning of the crop. In this case some Exporters that have obviously prompt shipment of low So<sub>2</sub> apricots needs to do order-made apricots to the growers with purchasing contracts that the growers do low sulphur treatment for those parties.

There is estimated 5-10.000 carry over from the last crop those possibly will be exported quickly relating already decreased So<sub>2</sub> and firmed prices of old crop.

Estimation of first shipments of new crop may start at the second week of August. We estimate raw material prices will be much clear in coming days, to calculate export prices. And very shortly, we will start to offer new crop prices for conventional, natural and for organic dried apricots.



