

## About Us



Chelmer Foods are specialists in the supply & distribution of dried & dehydrated fruits, edible nuts and seeds.

We offer a bespoke service to our clients, which encompasses precise product specifications, just-in-time deliveries, varying carton weights, own-label packaging, pre-packing the product for food-service and retail packing.

## Exchange Rates



GBP – USD = 1.45  
GBP – Euro = 1.31

## Featured Products

Cranberries  
Millet  
Pineapple

## Hot Commodity News

### Chilean Raisins:

A recent meeting with a Chilean raisins exporter has led us to believe that Chile's remaining vine fruit will be poor in quality due to recent heavy rains and cold weather, skin damage and other quality issues affecting the fruit. Shippers are nervous about this problem and suggest shipments prior to November as sugaring is a concern for any later shipments. Suggest your forward requirements are covered promptly.

### Turkish Hazelnuts:

Weak demand resulted in lower prices this week again. Turkish farmers are still hoping on an intervention by the government however chances are small. Most larger buyers are covered till end of the season and there is still enough unsold raw material.

### Banana Chips:

Due to the ongoing draught in The Philippines bananas remain scarce and prices remain high. Rainy season has begun slowly and thunderstorms usually are a strong indication the hot and dry months are over. However we will see how this pattern will further develop and hope that rains will bring some relief. As we have seen over the past months El Nino has effected lots of regions throughout of the world.



Please visit our website to have a look at the full range of products that we can offer:

[www.chelmerfoods.com](http://www.chelmerfoods.com)

## Cranberries



### Cranberry Market:

The market is at historically very low prices at the moment despite last Autumn's crop being average and down in volume from the previous year.

Sellers have continued increasing demand for all types of cranberry products and the supply is tightening suggestions are that prices should move up as we go through the season and especially as we approach the peak usage in the late Summer/Autumn for Thanks Giving and Christmas.

There is some concern in Canada for the new crop as they had a very mild Spring and the snow melted early which was followed by a late harsh frost which caused some damage to the vines.

We feel that prices are at the bottom end of the price range and it is a good opportunity at the moment to book forward at these levels until the end of 2016.

## Millet



### Millet market:

Eastern European origins continue to dominate the market with their low prices.

Poland is very competitive as the Ukraine DUTY free quota tonnage has already been used up for 2016 much earlier this year and the new quota will not available until January 17 and has yet to be officially confirmed by the EU/ Ukrainian authorities.

With Soya bean prices rising in recent weeks farmers may prefer to plant this crop instead of millet, which may cause prices to firm. We suggest taking cover with Polish material at current levels up to October 2016.

New crop planting intentions are at the moment similar to 2015 but it is too early to offer 2016 new crop yet.

## Pineapple



### Pineapple Update:

Thailand is facing shortage of water supply in many areas. Current water reserve will be enough for household consumption but not for agriculture.

In July, the rainy season is supposed to start. Other major factors will be the US Dollar fluctuating against other currencies. The Thai Baht fluctuated against US Dollar by 6-7% which causes difficulty to offer and conclude long term contracts.

The next season of Pineapple will be in late September / October.

Due to the canning factories producing large quantity of canned pineapple since the end of last year (due to large quantity order in hand). This in-turn created a large quantity of Pineapple core from their production. We expect pineapple core will not suffer from a shortage from now on until the new pineapple season.