

## About Us



Chelmer Foods are specialists in the supply & distribution of dried & dehydrated fruits, edible nuts and seeds.

We offer a bespoke service to our clients, which encompasses precise product specifications, just-in-time deliveries, varying carton weights, own-label packaging, pre-packing the product for food-service and retail packing.

## Exchange Rates



GBP – USD = 1.24  
GBP – Euro = 1.16

## Featured Products

Sultanas  
Papaya  
Walnuts

## Hot Commodity News

### California Walnuts:

Prices are starting to increase due to very large shipment figures of the back of large demand for good quality American Walnuts.

### Turkish Apricots:

#### Shipments Below Expectations;

October shipments were around 1,500 tons below expectations, this may be an anomaly, or there might be an error in the numbers as diced and industrial were both half of last months and well below even last years figures, even though whole apricots were in line with expectations. We will have to see if the November figures shed some light on this.



As a leading supplier to major UK manufacturers Chelmer Foods has constantly looked to diversify it's portfolio of products it can offer to customers. This portfolio now includes supplying Whole & Chopped Dates from BRC approved factories, whilst we are also seeing a huge upturn in the number of customers asking about our Date Paste.

Please visit our website to have a look at the full range of products that we can offer:

[www.chelmerfoods.com](http://www.chelmerfoods.com)



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## Sultanas



### Turkish Sultana Market

The Turkish Sultana / Raisin Market could be evaluated as stable. However, the market is now seeing strong recent exports due to the competitive price level.

Most of the importers, dealers, brokers are trying to cover their long term needs with these historically low price levels. Prices are historically at a 10-year low. Therefore, it is unlikely that price will reduce much further. Furthermore, Turkish semi-governmental institute is procuring some amount of sultana from the market in order to support the growers, exporters and market, delivering free of charge to schools, refugee camps and charity associations. This intervention has caused some price increase expectation at the grower's side and growers have started to stop selling the raw material to exporters at low levels.

The sultana raw material is procurement price is within 2,8 TL to 3,8 TL, however all are defined as type 9. The quality is not the same and differs from region to region. Sultana coming from Saruhanli region has the best quality due to no rain during the harvesting period.

## Papaya



### Papaya – Thailand

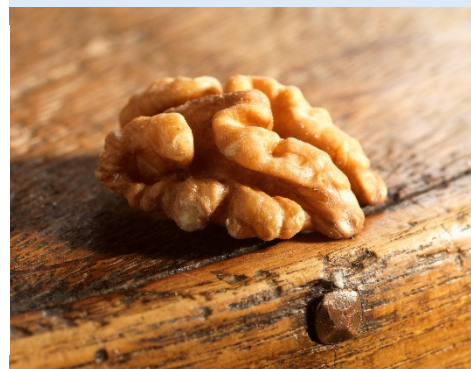
The papaya raw material prices have doubled this year, due to a short crop and a huge hike in raw sugar prices.

This is impacting across all fruit crops.

The El NINO 2016 has started to impact on the sugar cane crop, the supply of raw sugar is down and the sugar cost is rising.

We foresee that it will rise by 30% minimum from Jan'17 onward.

## Walnuts



### Walnuts Market - California

October 2016 shipments were **+130,504** Inshell equivalent tons compared to **96,059** Inshell equivalent tons last year. **Representing an increase of +36%!**

**Year to date Shipments 2015/2016 vs. 2014/2015 Marketing Year-** Inshell Equivalent Tonnage for the 2015/2016 crop is **+180,829** compared to **128,748** last year. Representing an **increase of +68,063 inshell equivalent tons for an increase of +40%!**

**CROP RECEIPTS-** Receipts are **+627,812** tons as of October 31st, 2016. The CASS Crop Estimate was at 670,000 Inshell tons. Industry experts predict we will reach a crop of **+650,000** tons.

**Harvest:** Overall the quality of the Walnuts Varieties continue to look fantastic. The Howard's, Tulare's, and Chandler's look to be very light in color. This has been one of our best color years in many years. Most packers were not affected by the recent rainstorms in California. Most were fully harvested with a few Northern packers still having product on the trees, but the damage due to the rain looks to be minimal at this time.